

CASE STUDY

No Downtime, No Compromise: NetAccess Keeps Wilson Blanchard Running Strong

Wilson Blanchard needed a partner who could guarantee uptime, security, and savings.



94% Live Call Answer Rate



99.999% Uptime



30+ Years In Business



750 Companies Supported

Overview / Summary

Wilson Blanchard Management Inc. is one of Southern Ontario’s largest property management companies. Their tenants depend on them around the clock for secure, fully operational buildings. In property management, there is no margin for IT failure.

To meet that standard, Wilson Blanchard needed a committed, local IT partner. NetAccess stepped in with data centre hosting, managed security camera services, and connectivity solutions that covered every critical need under one roof.

The Solution

NetAccess consolidated Wilson Blanchard’s critical IT needs into one accountable, growth-ready partnership.

- **Data Center Hosting:** NetAccess hosted Wilson Blanchard’s core applications from a Tier III data center, delivering the consistent, uninterrupted performance their day-to-day operations required.
- **Managed Security Camera Services:** Physical security across Wilson Blanchard’s properties was brought under active, ongoing management, ensuring buildings remained secure and fully monitored at all times.
- **Connectivity and Cost Alignment:** NetAccess provided connectivity infrastructure while reviewing existing IT spend, eliminating unnecessary costs and building a financially sustainable setup that could scale alongside Wilson Blanchard’s growth.

Business Challenge & History

Property management at scale means simultaneous accountability to hundreds of tenants, where a single systems failure carries immediate, real-world consequences. The stakes are not abstract - disruptions to security or connectivity affect people directly.

For Wilson Blanchard, the deeper challenge was structural. Critical systems across hosting, physical security, and connectivity needed to operate as one cohesive, always-on infrastructure. Fragmented providers and unpredictable costs were liabilities the business could no longer carry.

The Benefits or Outcomes

Partnering with NetAccess gave Wilson Blanchard the operational reliability their tenants demanded, backed by a local team invested in their long-term success.

The result was a leaner, more cost-effective IT setup that performed without interruption and was built to scale as the company continued to grow.

Going Forward

Wilson Blanchard and NetAccess remain committed partners, with a shared foundation built to expand as the business grows.



“With a 100% uptime data centre hosting our applications, managed security camera services and connectivity options, NetAccess is able to provide everything we need in an IT Partner.”

Robert Miles, Property Manager,
Wilson Blanchard Management Inc.

Ready to Work With an IT Partner Who Delivers?

NetAccess brings reliability, local expertise, and real value to every client partnership.

Get Help Now